



# **Measurement-based Alignment of Software Strategies and Business Goals**

## **Session 3: Practical Exercises**

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## Exercise 1: Creating GQM Abstraction Sheets

### Step 1: Define GQM Abstraction Sheet for Maintainability

Analyze an object-oriented code (e.g. Java, C++) with respect to its maintainability. Select a typical measurement purpose and viewpoint from your organization (if possible). Prepare a GQM abstraction sheet including your criteria for maintainability and the variation parameters that influence it.

<i>Object</i>	<i>Purpose</i>	<i>Quality Aspect</i>	<i>Viewpoint</i>	<i>Context</i>
Inspection	Understand	Effectiveness	Inspector	Project X
<i>Quality Focus</i>		<i>Variation Factors</i>		
Q1: How effective? => M1: defects detected / (defects detected and slipped) Q2: How long? => M1: # hours per detection		M3: Experience of personnel (+, 0, -) M4: Size of program (+, 0, -)		
<i>Baseline Hypotheses</i>		<i>Impact of Variation Factors</i>		
M1: 75% M2: 3 h		If (M3='+') then (M1=90%) & (M4=2.5 h), ...		

## Step 2: Define GQM Abstraction Sheet for Productivity

Compare the productivity of different development projects of your organization (from the same domain and application type) from the point of view of a manager that has to decide about outsourcing parts of the development. Prepare a GQM abstraction sheet including your criteria for productivity and the variation parameters that influence it.

<i>Object</i>	<i>Purpose</i>	<i>Quality Aspect</i>	<i>Viewpoint</i>	<i>Context</i>
Inspection	Understand	Effectiveness	Inspector	Project X
<i>Quality Focus</i>		<i>Variation Factors</i>		
Q1: How effective? => M1: defects detected / (defects detected and slipped) Q2: How long? => M1: # hours per detection		M3: Experience of personnel (+, 0, -) M4: Size of program (+, 0, -)		
<i>Baseline Hypotheses</i>		<i>Impact of Variation Factors</i>		
M1: 75% M2: 3 h		If (M3='+') then (M1=90%) & (M4=2.5 h), ...		

### Step 3: Define GQM Abstraction Sheet for User Friendliness

Analyze a word processing program that you know well (e.g. Word, OpenOffice, FrameMaker, LaTeX) with respect to its user friendliness from the point of view of an analyst creating a draft for a “Requirements Document” in a typical development project. Prepare a GQM abstraction sheet including your criteria for user friendliness and the variation parameters that influence it. (Hint: Make use of abstraction sheets.)

<i>Object</i>	<i>Purpose</i>	<i>Quality Aspect</i>	<i>Viewpoint</i>	<i>Context</i>
Inspection	Understand	Effectiveness	Inspector	Project X
<i>Quality Focus</i>		<i>Variation Factors</i>		
Q1: How effective? => M1: defects detected / (defects detected and slipped) Q2: How long? => M1: # hours per detection		M3: Experience of personnel (+, 0, -) M4: Size of program (+, 0, -)		
<i>Baseline Hypotheses</i>		<i>Impact of Variation Factors</i>		
M1: 75% M2: 3 h		If (M3='+') then (M1=90%) & (M4=2.5 h), ...		

## Exercise 2: Creating GQM<sup>+</sup>Strategies<sup>®</sup> Grids

### Step 1: Define Scope and Environment

Define the scope of the GQM<sup>+</sup>Strategies<sup>®</sup> application (i.e., those parts of a fictive organization that will apply the method) and select the areas that are most important for goal setting.

<i>Scope</i>	Restrict the scope (e.g., organization Z, division X, software development, etc.).
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Elicit and document the general context according to the defined scope and identify any general underlying assumptions.

<i>Context Factors</i>	Environmental factors representing the organizational environment and determine the kind of models and data that can be used (e.g., application domain, project organization, organizational structure, applied IT technologies; available IT infrastructure, customer needs and expectations; market situation, etc.).
<i>Assumptions</i>	Estimated unknowns affecting the interpretation of the data (e.g., application domain, project organization, organizational structure, applied IT technologies; available IT infrastructure, customer needs and expectations; market situation, etc.).

### Step 2: Define Levels and Elicit Existing Assets

Define the different abstraction levels of the organization that will be used to structure all goals and strategies (e.g., business, software, and project levels).

<i>Levels</i>	Organizational levels (e.g., management, software, project level).
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For each specified organizational level, identify already defined goals and strategies and already collected measurement data. Try to identify relationships between goals, strategies, and measurement data.

<i>Level</i>	<i>Goals</i>	<i>Strategies</i>	<i>Data</i>
Management Level	Increase customer satisfaction	Test reliability in	Customer satisfaction
Software Level	Improve system test effectiveness	Introduce new system test	Customer-reported defects
Project Level	Reduce defect slippage	Analyze improvement	Defect slippage data

### **Step 3: Select and Formalize Level 1 Goal**

Describe a typical goal on the first level of your organization and document the motivation that leads to this goal, taking into account context factors (facts) and assumptions.

<i>Level 1 Goal</i>	Articulate a corresponding Level 1 goal.
<i>Basic Motivation</i>	Ask for basic motivation (think of context and assumptions).

Formalize the Level 1 goal using the goal template. If you identified more than one goal, select the most important one from your point of view.

<b>Activity</b>	What is the main activity of your Level 1 goal? e.g., reduce, increase, achieve, pursue, provide, etc.
<b>Focus</b>	What is the main focus of your Level 1 goal? e.g., cost, profit, turnover, market share, prestige, customer satisfaction, etc.
<b>Object</b>	What is the main object of your Level 1 goal? e.g., people, market, a project, collection of projects, customer, services for the population, etc.
<b>Magnitude (degree)</b>	How would you quantify the focus of this Level 1 goal? e.g., x%, 1000K, y% more than last year, etc.
<b>Timeframe</b>	What is the timeframe for achieving the Level 1 goal? e.g., 3 years, 01 January 2008, permanently, from ... to ... , etc.
<b>Scope (context)</b>	What is the scope (context, environment)? e.g., whole organization, business unit A, a person, etc.)
<b>Constraints (limitations)</b>	Are there any constraints? e.g., limited influence on certain factors, laws, mission statement & basic principles, etc.
<b>Relations with other goals</b>	Are there any relations to other goals? e.g., other Level 1 goals, tradeoffs, hierarchy, ordering, etc.



**Step 4: Measure Level 1 Goal**

Define a measurement goal and derive corresponding measures and models for measuring the achievement of your Level 1 goal. Define decision criteria that help you to determine whether the goal is achieved.

<i>Define GQM goal</i>	<i>Object</i>	Customer complaints trend for Splash
	<i>Purpose</i>	Evaluation
	<i>Focus</i>	10% improvement over history
	<i>Viewpoint</i>	Quality management
	<i>Context</i>	Web Products Division of XYZ
<i>Measures and models</i>	$CC_{\text{Splash}}$ = Number of customer complaints in the first 12 weeks after release $CC_{\text{History}}$ = Average number of customer complaints in the first 12 weeks after release of a set of baseline products $CC_{\text{Ratio}} = CC_{\text{Splash}} / CC_{\text{History}}$	
<i>Decision criteria</i>	If $CC_{\text{Ratio}} \leq 0.9$ , the Level 1 goal is achieved	

**Step 5: Select Strategies**

Define a list of potential strategies for achieving the Level 1 goal and select the most promising one. Document all context factors and assumptions that led to your selection.

<i>Potential Strategy Decisions</i>	Identify potential strategies for achieving the Level 1 goal.
<i>Strategy Decision Selection Criteria</i>	Define the facts and assumptions in order to select one (or more) of the potential strategy decisions identified above.
<i>Selected Strategy Decision(s)</i>	Select the most promising strategy decision(s) considering selection criteria (feasibility, cost, and benefit).

### **Step 6: Select and Formalize Level 2 Goals**

Describe the implications of your strategy on Level 2 of your organization (e.g., software development level, system development level, or service level) and identify corresponding goals from your organization. Document the criteria for selecting one (or more) goals.

<i>Implications on Level 2</i>	Elicit the implications of the chosen strategy with respect to Level 2.
<i>Potential Level 2 Goals</i>	Identify potential Level 2 goals.
<i>Level 2 Goal Selection Criteria</i>	Define the facts and assumptions in order to select one (or more) of the potential Level 2 goals identified above.
<i>Selected Level 2 Goal(s)</i>	Select the most promising Level 2 goal(s) considering selection criteria (feasibility, cost, and benefit).

Formalize the Level 2 goal using the goal template. If you identified more than one goal, select the most important one from your point of view.

<b>Activity</b>	What is the main activity of your Level 2 goal? e.g., reduce, increase, achieve, etc.
<b>Focus</b>	What is the main focus of your Level 2 goal? e.g., software reliability, development effort, product maintainability, etc.
<b>Object</b>	What is the main object of your Level 2 goal? e.g., process X, product Y, component Z, etc.
<b>Magnitude (degree)</b>	How would you quantify the focus of this Level 2 goal? e.g., x%, y% more than last year, etc
<b>Timeframe</b>	What is the timeframe for achieving the Level 2 goal? e.g., next 6 months, 12 weeks after next release, etc.
<b>Scope (context)</b>	What is the scope (context, environment)? e.g., division A, software product X, etc.
<b>Constraints (limitations)</b>	Are there any constraints? e.g., product functionality, development cost, etc.
<b>Relations with other goals</b>	Are there any relations to other goals? e.g., product development cost goals, schedule goals, etc.

**Step 7: Measure Level 2 Goal**

Define a measurement goal and derive corresponding measures and models for measuring the achievement of your Level 2 goal. Define decision criteria that help you to determine whether the goal is achieved.

<b>Define GQM goal</b>	<b>Object</b>	Customer complaints trend for Splash
	<b>Purpose</b>	Evaluation
	<b>Focus</b>	10% improvement over history
	<b>Viewpoint</b>	Quality management
	<b>Context</b>	Web Products Division of XYZ
<b>Measures and models</b>	$CC_{\text{Splash}}$ = Number of customer complaints in the first 12 weeks after release $CC_{\text{History}}$ = Average number of customer complaints in the first 12 weeks after release of a set of baseline products $CC_{\text{Ratio}} = CC_{\text{Splash}} / CC_{\text{History}}$	
<b>Decision criteria</b>	If $CC_{\text{Ratio}} \leq 0.9$ , the Level 2 goal is achieved	